

YOUR #1 SOURCE FOR DIGITAL PRINT FINISHING

2022 Summer

 **SYDNEYSTONE**  
PRINTFINISHING.COM

# TECH REPORT

IN THIS ISSUE

YOUR GUIDE TO THE LATEST ADVANCES  
IN PRINT FINISHING TECHNOLOGY



# The Duplo Expo

Live demos with industry experts  
September 14-15, 2022

**PLUS**

- TAKE YOUR PROJECTS TO NEW HEIGHTS WITH MULTILOFT
- EXPLORE THE VALIANI INTEGRA SERIES
- IN-DEPTH LOOK AT THE DUPLO DC-618 AND DC-648 SCCs

*presents*

# Duplo Expo

September

**14-15**

10am to 6pm

Mississauga, Ontario

**RI**  
imaging



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iPad 10.2" 64GB

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TO STREAMLINE  
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# News & Installations



Live demos with industry experts

## UPCOMING EVENT: THE 2022 DUPLO EXPO | MISSISSAUGA, ONTARIO

On September 14-15, 2022, Sydney Stone is proud to present the 2022 Canadian Duplo Expo, to be held at their Mississauga headquarters and sponsored by Ricoh Canada.

Join us to discover new profit centres for your business, learn to market new product offerings to your existing customers, and increase automation to streamline your operations.

The Duplo Expo will include live demonstrations with industry experts, and showcase a variety of the latest and greatest in Duplo's printfinishing equipment line-up, including: the DDC-810 Spot UV Coater, the DFL-500 Dry Coat/Foil/Laminator, the DPC-600 Digital Die Cutter, the DC-618 and DC-648 Slitter/Cutter/Creasers, the DF-1300L Tabletop Folder, and the DB-290 Perfect Binder.

Duplo is a leading provider of innovative print finishing solutions for the graphic arts industry. Duplo offers a complete range of fully automated, digital print finishing solutions, and has become known for automating finishing processes for small format, short-run jobs. Manufactured in Japan, the Duplo products have succeeded in eliminating manual set ups and reducing errors, minimizing touchpoints, and implementing green button technology so even the most inexperienced operator can quickly learn how to run a job with little intervention required.

The event will also feature Ricoh's C5300 Print Engine (pictured below), which offers a fusion of vibrant color, agile media handling and a wide range of finishing options. With superior reliability, accurate registration and intuitive controls, they are ideal for marketing agencies, in-plants, commercial printers and franchise/pay for print environments looking for a total package — all in a compact footprint.

Registration for the Duplo Expo is completely free and includes live demonstrations, food, drinks and door prizes. Attendees can also enter to win a 10.2" iPad 64GB, as well as a Ricoh Theta SC 2 360 Camera\*. Register today for special offers, important updates, and more!



**RICOH**  
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[www.DuploExpo.com/Register](http://www.DuploExpo.com/Register)



Sahar Feyz and Anil Kassam (owner) of Westwood Printing with their new Duplo DC-618

## WESTWOOD PRINTING INSTALLS DUPLO DC-618 SLITTER CUTTER CREASER | COQUITLAM, BRITISH COLUMBIA

Shenaz Kassam of Westwood Printing needed a replacement for their aging slitter/cutter/creaser, so he called Sydney Stone to evaluate their options.

"Westwood does a lot of coupon and ticket solutions for their customers, so having a reliable, easy-to-use, efficient machine for their slitting/cutting/creasing is a must-have," says Gary Potter of Sydney Stone. "In addition, having local service and support goes a long way towards providing peace of mind when purchasing new equipment."

The DC-618 offers precision finishing second to none - it removes margins and gutters, prevents toner cracking and creates custom T- and L-shape perforations on sheets up to 13" x 39.3" (110 - 400gsm) at speeds of up to 23 sheets per minute.



Paul Aben with the new Morgana DigiBook Pro 300XL

## ABEN GRAPHICS INSTALLS A NEW MORGANA DIGIBOOK PRO 300XL PERFECT BINDER | HUNTSVILLE, ONTARIO

Aben Graphics has recently installed a Morgana DigiBook 300XL Pro PUR perfect binding system purchased from Sydney Stone. Aben Graphics is a family-owned company operating in Muskoka since 1976. Aben Graphics brings their expert craftsmanship into everything they do including; brochures, books, direct mail ads, business forms, signs, display graphics and promotional ad specialty products.

"We harness the power of print to help get you noticed. Print is personal, physical, powerful. It persuades and informs, makes the sale and drives online traffic. Print motivates, inspires, and touches the heart. Reliable, targetable, and measurable, print is the bold and commanding complement to any integrated campaign," says Paul Aben. "We've always been quality conscious, and everything has just gotten faster and faster. In the 80s a job would take a month or month-and-a-half to complete; now it's a matter of just a few days to a few weeks."

The DigiBook 300XL Pro PUR Perfect binding machine opens the door to high value, large format book production, and Morgana's patented PUR technology ensures a strong, permanent bind across the widest range of media types and sizes.



Brennan Wright of Sydney Stone beside Print Centre's new DC-618 Slitter Cutter Creaser

## PRINT CENTRE INSTALLS A NEW DUPLO DC-618 SLITTER/CUTTER CREASER | CAMBRIDGE, ONTARIO

Greg Beenan knew he needed a new slitter/cutter/creaser to replace his aging Duplo, but with so many options available he had to make sure he was choosing the right piece. After discussing his applications with one of Sydney Stone's technicians and working with our sales team to make sure the new machine would meet his needs, he decided on a new Duplo DC-618 Slitter/Cutter/Creaser.

"Love the new toy," says Greg, "the new user interface is phenomenal, much more intuitive and more accurate when dealing with inches. I find I set a program up and it's done, no need to fine tune it or anything. The machine is great, so fast. [It] makes life much easier around here, we are very happy with it."



Ben Chen of Qiu Colour Printing next to their new Morgana Bookletmaker 5000

## QIU COLOUR PRINTING INC. INSTALLS MORGANA BOOKLETMAKING SYSTEM AND DIGIFOLD PRO XL | MARKHAM, ONTARIO

With constant evolution in the market place, it's no surprise that print shops are demanding more than ever from their equipment, requiring versatile specifications and ease of use for their operators when considering new equipment.

Qiu Colour Printing Inc. decided it was time to upgrade their suite of equipment and took the major a step of investing in the latest landscape-capable bookletmaker from Morgana, the 5000 System.

Not only does this system offer 24" sheet length, but offers the unique quality of a square pressed spine and up to a 50 sheet capacity (upgraded from the standard 35-sheet capacity). The system is operated with an intuitive touch screen, that any operator can be trained on and running in a matter of minutes.

In addition to investing in a new bookletmaker system, Qiu Colour Printing also upgraded their Digifold Pro to the new Digifold Pro XL. The loved the capabilities of the Digifold Pro, but wanted a more user-friendly setup and the ability to process larger sheets. With the new all in one touchscreen, anyone now can confidently set up and run all types of paper stock without being a highly-skilled operator.



Leor Mann of Postalgia Ink stands next to their new Autocreater Pro 33

## POSTALGIA INK INSTALLS XANTÉ EN/PRESS PRODUCTION SYSTEM AND MORGANA AUTOCREASER PRO 33 | MARKHAM, ONTARIO

Postalgia Ink recently installed a Xante En/Press Complete Production System with Envelope Printer and a Morgana Autocreater Pro 33 Creasing Machine.

Postalgia Ink is a unique business model that offers hand-written, customised letters that are produced on a large scale so you don't have to spend the time and effort in manually writing them out yourself. They do this by utilizing robots holding a real pen, and dragging it across the paper in exactly the way you would if you were writing by hand. With this level of effort going into every letter, they wanted to ensure they were complimented with high quality printed envelopes.

Postalgia invested in the complete Xante En/Press Complete Production System with Enterprise Production Feeder, which holds up to 1,000 #10 envelopes at a time. The En/Press has the ability to run variable data, which aligned with the customizable nature of Postalgia Ink's product offerings.

The Xante En/Press runs up to 4000 #10 envelopes per hour in full colour, and with the powerful IQueue software it will run variable data with ease.

Given the nature of their business, creasing and folding the handwritten sheets is an integral part of their product offering. They had achieved efficiency in the writing and envelope printing, but still had some room to further streamline their operation.

"For a few years we knew that a bottle neck we had was in creasing," said Leor Mann, Director of Operations at Postalgia Ink. "After evaluating our needs and discussing our options with Brennan, we decided that the Autocreater Pro 33 was exactly the right solution for our shop."

The AutoCreaser Pro 33 is an easy to use paper creasing machine for digital printers, which allows the user to cut, crease and fold by employing a unique creasing rule that eliminates paper tearing and therefore cracking.



Leor Mann of Postalgia Ink stands next to their new En/Press Complete Production System

# MultiLoft Sheets & Inserts

MultiLoft® sheets allow the creation of stationery quality cards on digital presses, and with the MultiLoft® Inserts, layering to reach up to 66 point finished cards is possible.

After printing in a standard digital press, the front and back sheets are assembled back to back. The pressure from the paper cutter clamp seals the sheets together into an impressive, elegant card using their patented cohesive - no messy glues or adhesives! After assembly, the sheets can also be die-cut into specialty shaped cards. MultiLoft makes it easy to make thick substrate products with your digital printing equipment.

More than elegant business cards, holiday cards, ornaments, announcements... Imagine the magic your team can create!

## MultiLoft Inserts

MultiLoft® Inserts have pressure-sensitive cohesives on both sides and are available in a variety of colors. The Insert can be placed between the MultiLoft® Sheets to create a thicker, stationery-quality card.

MultiLoft proprietary cohesive is pressure sealed using a paper cutter, with a minimum required pressure of 300 psi. After assembly, the finished sheets can be trimmed or die cut to any shape or size.

Place up to three Multiloft Inserts between two MultiLoft Sheets to increase thickness and add a pop of color to business cards, postcards, coasters and more.

*Assorted colours available:*

Wild  
Cherry

Razzle  
Berry

Cotton  
Candy

Grape  
Jelly

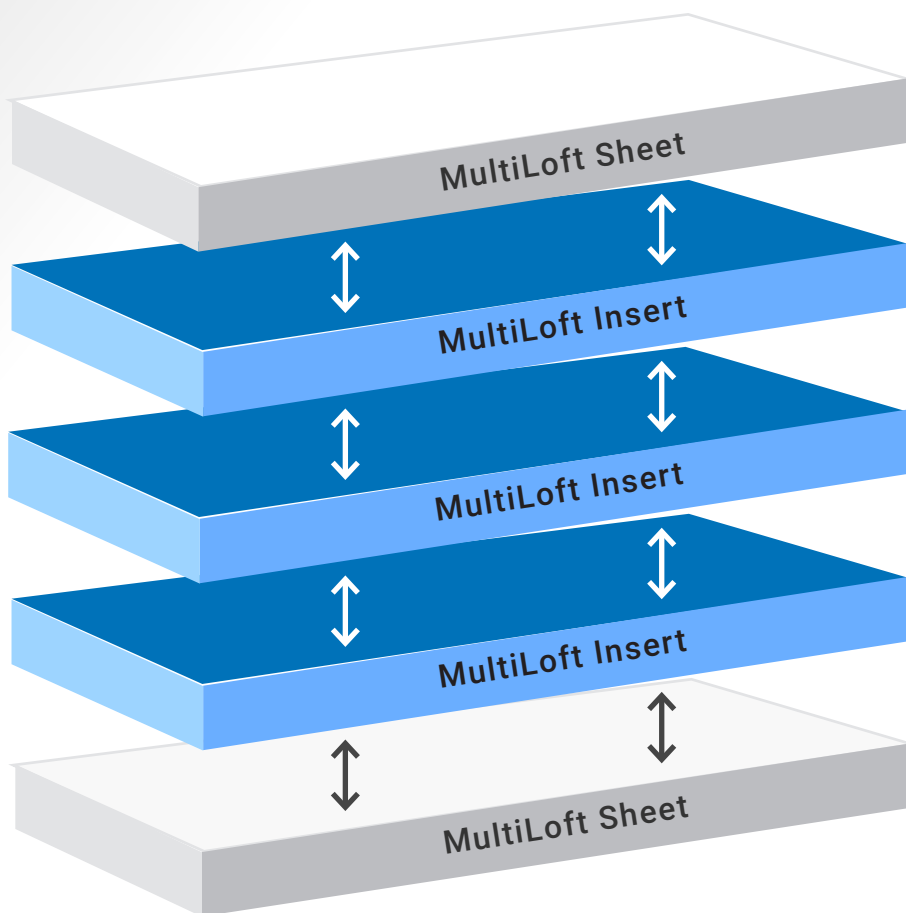
Pacific  
Breeze

Blu  
Raspberry





1. Print your graphics on a MultiLoft Sheet (available in a variety of colours and finishes).  
Print reverse side on a separate sheet - do not duplex
2. Choose number of coloured, black or white inserts (up to 3)  
You can also forgo the inserts and simply combine the front and back sheets for a double-thick card
3. Jog front sheet, optional inserts and back sheets together
4. Use your power paper cutter and trim as normal.
5. The pressure from the clamp will fuse the sheets and inserts together for an ultra-thick printed sheet!



Gumdrop  
Green

Limeade

Lemon  
Drop

Orange  
Fizz

Kraft  
Speckletone

Black  
Licorice

White



# Reconditioned Equipment

## DEMONSTRATION MODEL CLEAROUT - ALL UNITS MUST GO!

Buying a demonstration piece of equipment is a great way to invest in your business and save money at the same time. Our showrooms in Mississauga and Vancouver have recently reopened for in-person demonstrations and most of our equipment has seen little to no use. As the new 2023 machines are beginning to arrive, we have some huge discounts on our current inventory of in-stock units. All demonstration equipment includes our 1-Year, 5-Star Extended Maintenance Agreement\* at no additional charge. Be confident in your investment! Just another way that Sydney Stone is **Giving Meaning to Expertise**.



**Demo Model Coilmaster Jr.**

Was: \$17,995 **NOW: \$13,995**  
Books up to 20mm, 600 books/hr



**Demo Model Count FC114A**

Was: \$19,995 **NOW: \$15,995**  
Airfeed; crease 4500sph, number 8000sph



**Demo Model Royal Sovereign Sigmont 55H 55" Laminator w/Heat Assist**

Was: \$8,995 **NOW: \$7,495**  
49.2" feet/minute; max temperature of 140F; rear slitters for inline print separation



**Demo Model Morgana Major Folder**

Was: \$15,495 **NOW: \$13,995**  
Sheets up to 14.3"x25.5"; up to 27,500 sph



**Demo Model Challenge SCM**

Was: \$5,495 **NOW: \$4,495**  
Footpedal-operated single cornering



**Demo Model Morgana Autocut Pro w/Conveyor**

Was: \$31,495 **NOW: \$27,495**  
Slit, cut, crease in a single pass; crease up to 5000sph; sheets up to 13"x19" 130-350gsm



**Triumph 4225 16.9" Paper Cutter**

Was: \$3,495 **NOW: \$2,995**  
Electric cut, manual clamp, prgramable backgauge



**EBA/Triumph 550EP 21.6" Hydraulic Cutter**

Was: \$8,495 **NOW: \$7,995**  
Hydraulic cut & clamp; includes side tables



**Challenge Titan 200 20" Hydraulic Cutter**

Was: \$7,995 **NOW: \$7,495**  
Lexan safety guard; includes side tables



**G-Whiz VividCoater UV Coater**

Was: \$7,995 **NOW: \$7,495**  
Up to 2700 sph; stocks up to 450gsm, 27.5"w

**RECONDITIONED EQUIPMENT WON'T LAST LONG - CONTACT US**



**Duplo DC-445 w/ Perf Attachment**  
Was: \$8,995 **NOW: \$8,495**  
Air suction feed; up to 15 creases, 3000sph



**Morgana Digicreaser w/ Base**  
Was: \$6,995 **NOW: \$5,995**  
Hand feed; program up to 16 creases



**Morgana Autocreaser Pro 33**  
Was: \$10,995 **NOW: \$9,995**  
Crease 12.6"x27.5" up to 400gsm; 8500sph



**Morgana Digifold Pro Creaser/Folder**  
Was: \$24,995 **NOW: \$22,495**  
Crease and fold up to 6000sph/400gsm



**Duplo 280 Perfect Binder**  
Was: \$6,495 **NOW: \$5,995**  
Books 1.97"x3.15" to 12.6"x15.75"; up to 1.6" thick



**Intec FB700 X Y Cutter**  
Was: \$5,995 **NOW: \$5,495**  
Cut/crease custom shapes, no die required



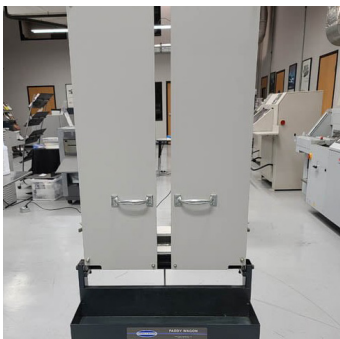
**Beseler T-18-8 Shrinkwrapper**  
Was: \$8,995 **NOW: \$8,495**  
18" wide, 8" tall and 36" long tunnel chamber w/ adjustable air dampers & auto cool down



**DSF 5000 High-Capacity Booklet System**  
Configured w/ DSF 5000 set feeder w/optional cover feeder, SCC side slit/crease module, DBM 500 Bookletmaker w/optional spine flattener & 500T face trimmer. **Please call to discuss configuration requirements and price.**



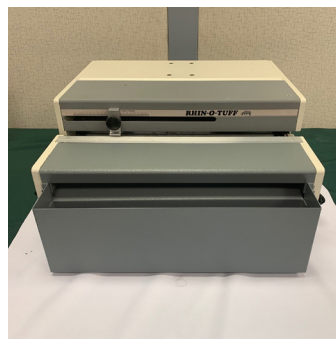
**Matrix MX370 Pneumatic Laminator with Foiling Option**  
Was: \$14,995 **NOW: \$12,995**  
Single-sided laminate & foil; sheets up to 15" wide; up to 33 feet/min



**Challenge Paddy Wagon**  
Was: \$750 **NOW: \$685**  
The classic! A must-have for any shop.



**Bostitch M7 Stitcher - LIKE NEW!**  
Was: \$7,495 **NOW: \$6,495**  
Flat stitch from 2 sheets to 7/8"



**RhinoTuff HD 7000 Punch**  
Was: \$3,995 **NOW: \$2,995**  
Includes your choice of a NEW die



**WBM 532 Tabletop Wire Crimper**  
Was: \$285 **NOW: \$250**  
Excellent condition tabletop wire closer

**CALL TODAY! 1-800-668-6055 or SALES@PRINTFINISHING.COM**

(\*) Subject to geographic restrictions - please inquire for details.

# Duplo

## DC-618

### *Slitter / Cutter / Creaser*

#### *All-in-One Precision Finishing for Shorter Runs*

The fully automated DC-618 Slitter/Cutter/Creaser is Duplo's compact yet powerful, precision finisher. With its ability to slit/cut/crease and perforate in a single pass, the DC-618 delivers professionally finished applications up to 23 sheets per minute.

Remove touchpoints and increase productivity. Finish digital print jobs in faster turnarounds. Perfect for all your short runs, the DC-618 produces a wide range of applications including 24-up business cards, greeting cards, tickets and coupons, brochures, and much more. Bring precision finishing in-house!

**Speed:** Up to 23 sheets per minute

**Input Paper Size:** from 8.26" x 8.26"  
up to 13" x 39.3"

**Min. Finished Size:** 1.89" x 1.97"

**Tolerance:** ±0.3mm business cards;  
±0.2mm programmed position

**Paper Weight:** 110-400gsm

**Memory:** 250 jobs using control panel

**Feeder Capacity:** 3.9"

**Standard Features Included with Every DC-618:**

Air knife, side air kit, card stacker, fan registration, automatic gutter slit deflectors, crease depth and width adjustment, ultrasonic double feed detection sensor, feed skew adjustment, batch separation, waste box, emergency stop switch, CCD scanner, PC Controller software, PC pole mount, long paper tray, LCD color touchscreen panel. *PC Touchscreen computer is optional.*

See it at the

# Duplo Expo

[DuploExpo.com/Register](http://DuploExpo.com/Register)





## Features

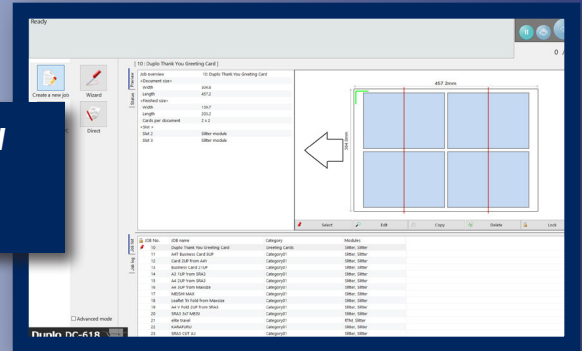
Automated job set up and changeovers

Crease width tool to process thicker stock

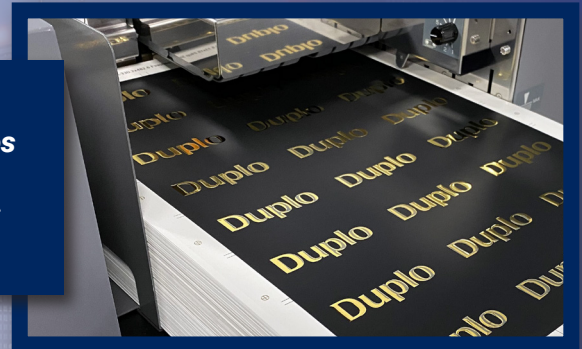
Integrates with Fiery Impose to automate job preparation

Optional rotary tool and cross perforating modules for additional finishing

**Newly enhanced  
PC Controller  
Software**



**Signature feed  
system eliminates  
touchpoints  
and streamlines  
workflow**



won't crush  
raised  
spot UV!



**Automatic  
barcode and  
registration mark  
scanner**



## Key Applications

Business cards and postcards

Gatefold invitations

Slit-scored greeting cards

Direct mail with perforated  
reply cards

Marketing collateral

**Up to 6 slits,  
30 cuts, and  
20 creases  
per sheet**



SCAN TO  
WATCH  
THE  
VIDEO



**Removes margins  
and gutters and  
prevents toner  
cracking**



# Duplo

## DC-648

### Slitter / Cutter / Creaser

*All-in-One Precision Finishing for Mid-Range Production*

The fully automated DC-648 Slitter/Cutter/Creaser is the latest introduction to Duplo's line of all-in-one finishing solutions. With capabilities to slit, cut, crease, and perforate in one pass, the DC-648 produces full-bleed applications up to 40 sheets per minute.

Finish digital print jobs in faster turnarounds. Ideal for short to mid-production runs, the DC-648 produces a variety of applications such as 24-up business cards, postcards, coupons and tickets, book covers, and much more. Bring precision finishing in-house!

**Speed:** Up to 40 sheets per minute

**Input Paper Size:** from 8.26" x 8.26"  
up to 14.56" x 39.37"

**Min. Finished Size:** 1.89" x 1.97"

**Tolerance:**  $\pm 0.2\text{mm}$   
 $\pm 0.4\text{mm}$  business cards;  
 $\pm 0.3\text{mm}$  stocks over 350gsm

**Paper Weight:** 110-400gsm

**Memory:** 250 jobs using control panel

**Feeder Capacity:** 4.72"

**Standard Features Included with Every DC-648:**

Air knife, card stacker, fan registration, automatic gutter slit deflectors, crease depth adjustment, ultrasonic double feed detection sensor, feed skew adjustment, batch separation, waste box, emergency stop switch, on-the-fly rejection, camera sensor, PC Controller software, PC pole mount, LCD control panel. *PC Touchscreen computer is optional.*

See it at the

# Duplo Expo

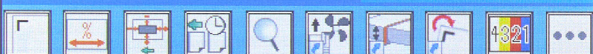
[DuploExpo.com/Register](http://DuploExpo.com/Register)



001: DUPLO

COUNT

648 / 648 SHTS



Retrieve JOB

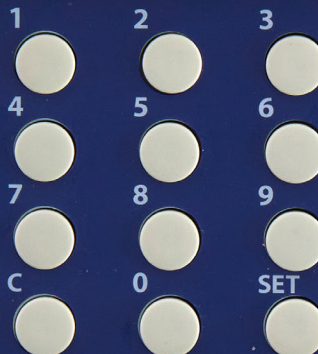
Adjust

Enter JOB

System

Feed/Process

Environment





## Features

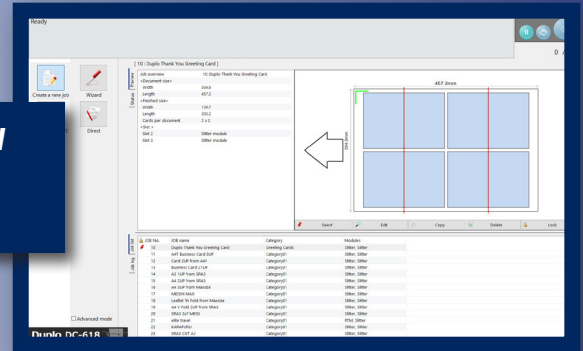
Automated job set up and changeovers

Camera sensor rapidly scans barcodes, registration marks, and shrinkage marks

Integrates with Fiery Impose to automate job preparation

Optional rotary tool and cross perforating modules for additional finishing

**Newly enhanced  
PC Controller  
Software**



**Signature feed  
system eliminates  
touchpoints  
and streamlines  
workflow**



## Key Applications

Business cards and postcards

Gatefold invitations

Slit-scored greeting cards

Direct mail with perforated reply cards

Marketing collateral

**Automatic barcode,  
shrinkage and  
registration mark  
scanner**



**Up to 8 slits,  
30 cuts, and  
20 creases  
per sheet**



**Removes margins  
and gutters and  
prevents toner  
cracking**



won't crush  
raised  
spot UV!



SCAN TO  
WATCH  
THE  
VIDEO





**valiani**  
your perfect cut

# Integra Series

## *Precision, Ease of Use, and Endless Creative Possibilities*

Integra is a cutting system designed by Valiani to process materials of greater consistency and thickness typical of the world of signage and packaging industry. Equipped with a 1kW router and a wide range of cutting tools, Integra guarantees high versatility and quality standards in managing the processing of the most common rigid supports used in the graphics industry.

Milling, engraving, cutting and creasing in a precise way is now possible with Valiani Integra, a qualitatively impeccable Italian product that is characterized by its robust shape, high precision and resistance.

Integra comes in different sizes and can be customized into different configurations depending on the tools chosen and can cut materials up to 5 mm (3/16") thick with tangential tool or 20 mm (3/4") with oscillating knife. Together with these tools, it can also be equipped with a 1 kW router to cut more rigid substrates like dibond, plexiglass and aluminum composites.

**Speed:** Up to 46" per second

**Tool Change:** Manual

**# of Tools** 2 Slots

**Bed Sizes:** 160 | 48.5" x 64"  
200 | 64" x 81"  
250 | 48.5" x 96"  
300 | 64" x 121"

## ONE CUTTER, PLENTY OF OPPORTUNITIES

Integra is the answer to your cut, kiss-cut, creasing and routing demands. Equip the Integra with a high-resolution camera that automatically detects the position of the registration marks for quick and precise contour cuts.

Equip with  
a 1kW  
router for  
more rigid  
substrates



The Integra can be equipped with all tools compatible with the following tool holders:



Multifunction  
Tool Holder



VersaTool  
Holder



Fixed Tool  
Holder



## Materials

- ✓ Plexiglass
- ✓ Aluminum Composite / Dibond Acrylic
- ✓ Plastic Materials
- ✓ Foamboard
- ✓ Laminates
- ✓ Folding and corrugated cardboard

*Precise milling,  
engraving, cutting  
and creasing*



*Designed to  
process materials  
of greater  
consistency and  
thickness*



## Main Applications

- ✓ Business Signage
- ✓ Custom Engraving Plates
- ✓ 3D Elements
- ✓ Gadgets and Showcase Objects
- ✓ Display for Points of Sale and PURCHASE
- ✓ Advertising Banners
- ✓ Die-cutting of Digital and Offset Prints
- ✓ Packaging

*Optimal  
throughput with  
no need for  
physical dies*



*More automation  
for greater  
productivity at  
higher speeds*



*Configurable  
with a 1kW router  
the most rigid  
substrates*



SCAN TO  
WATCH  
THE  
VIDEO



# Blade Change Programs



## IS A DULL KNIFE CUTTING DOWN ON YOUR PRODUCTIVITY?

After your print device, your paper cutter is the most important piece of equipment in your shop. Keep it cutting smoothly with a Sydney Stone Blade Change Program.

### Our Blade Change Programs include:

- ✓ Remove and replace dull knife with sharp knife
- ✓ Squaring and recalibration of backgauge
- ✓ Lubrication of the cutter
- ✓ Rotation/replacement of cutting stick
- ✓ Transportation, sharpening and storage of dull knife

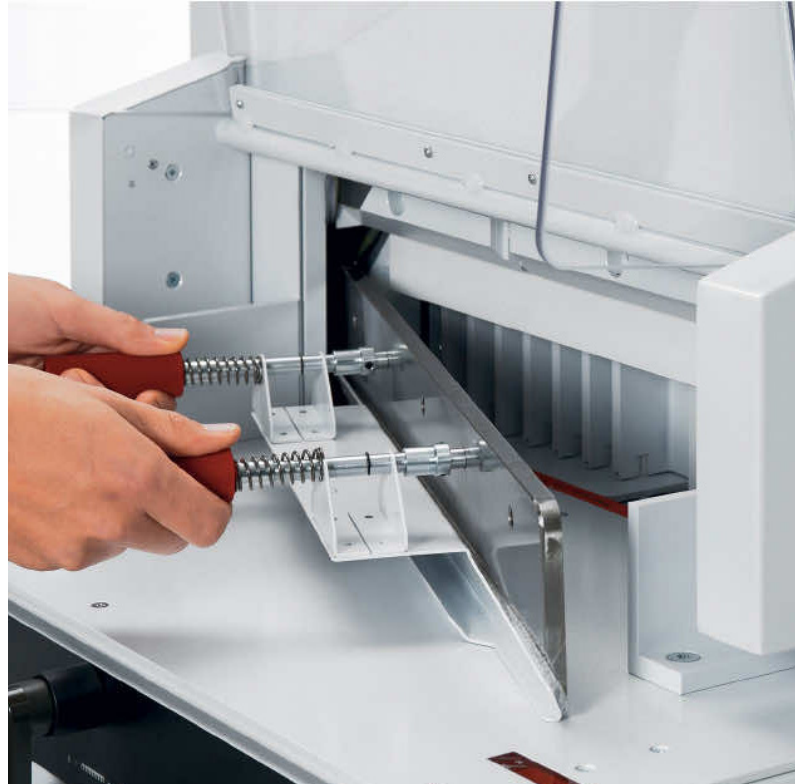
### Choose the program to best suit your needs:

Bi-Weekly | 1 visit every 2 weeks

Monthly | 1 visit every 1 month

Bi-Monthly | 1 visit every 2 months

Quarterly | 1 visit every 4 months



## MEET THE TEAM

### Brennan Wright Sales Representative



Brennan started with us in 2010 and has been an integral member of the team ever since! His favourite type of equipment right now are the digital die cutters - he says "These units give the ability to create intricate pieces, whether short or long run has opened up a whole new category to the digital printers. It is very exciting to see what people are coming up with, and the success stories from the investment." Brennan has a great love for cars and racing, particularly Formula 1, IndyCar, IMSA and Rally Racing. In his spare time, Brennan enjoys playing guitar and spending time with his family, and if he could have any superpower, he would choose to fly, so it's easier to get around plus a much nicer view!

Favourite Colour  
**Blue**

Favourite TV Show  
**Brooklyn 99**

Favourite Movie  
**Anything with Will Ferrell**

Favourite Animal  
**Dog**

Favourite Food  
**Pizza**

Favourite Music  
**Anything but Country**

Favourite Equipment  
**Flatbed Digital Die Cutters**

# SAVE 15% ON XANTÉ SUPPLIES

with coupon code  
**XANTE22SAVE15**

Valid for phone and online orders  
until September 30th, 2022. Some  
exceptions may apply.

